

## Personal information

Surname(s) / First name(s)

Address(es)

Telephone(s)

E-mail(s)

 profile:

Nationality

Date and place of birth

Gender

**STOIAN Iulian-Ginel**

Al. Poiana Sibiului 2, bl. MC2, apt. 90, Sector 6, 061531-Bucharest, Romania

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[iulianstoian@consultant.com](mailto:iulianstoian@consultant.com)

<http://ro.linkedin.com/in/iulianstoian>

Romanian

May 2<sup>nd</sup>, 1973 (Bucharest/Romania)

M

## CV Europass



## Desired employment / Occupational field

### Work experience

Dates

Occupation or position held

Main activities and responsibilities

Name and address of employer

Type of business or sector

Dates

Occupation or position held

Main activities and responsibilities

Name and address of employer

Type of business or sector

Dates

Occupation or position held

Main activities and responsibilities

Name and address of employer

Type of business or sector

Dates

Occupation or position held

Main activities and responsibilities

Name and address of employer

Type of business or sector

Dates

Occupation or position held

**Jun 2011 – Jun 2012**

**Social inclusion expert**

Producing the country report on social inclusion policies aiming at Roma inclusion implemented in Romania, Bulgaria, Italy and Spain, within the trans-national European Social Fund programme "EU-INCLUSIVE - transfer of data and experiences concerning the Roma integration on the labour market between Romania, Bulgaria, Italy and Spain.(POSDRU/98/6.4/S/63841)"

Soros Romania Foundation

Non-governmental sector([www.soros.ro](http://www.soros.ro))

**Nov 2010 – Jun 2011**

**Monitoring and Evaluation Coordinator**

Monitoring the project's activities, reports elaboration within the European Social Fund project "Sustainable development through equal access for all on labour market" – project ID 778484

Roma Civic Alliance of Romania, Bucharest, Romania

Non-governmental sector([www.acrr.ro](http://www.acrr.ro))

**Nov 2009 – Jun 2011**

**Public Policy and Advocacy Senior Adviser**

Engaging the organization in research, campaigning and advocacy initiatives on public policies related to the Decade of Roma Inclusion (Education, Employment, Health, Housing, Anti-Discrimination, Gender equality and Anti-poverty). Facilitate and maintain the relationships with the governmental, MPs and other public officials. Co-ordinate and conduct research specific to the above mentioned policies and programs. Provide analysis and evaluation of programs, services and policies pertaining to the Decade. Coordinate the outreach and advocacy activities with elected officials, agency partners, and the general public.

Roma Civic Alliance of Romania, Bucharest, Romania

Non-governmental sector([www.acrr.ro](http://www.acrr.ro))

**Jan-2008 – Nov 2009**

**Executive Director**

Organisational, financial and communication management: Organise and coordinate the programmes, campaigns and advocacy initiatives of the association. Legal representative of the organization in the relation with the third parties, donors, partners and collaborators. Ensure the communication and the representation in relation with the ministries, the governmental agencies and other central public institutions, as well as the Parliament representatives in the lobby and advocacy strategies initiated and supported by the organization. Organise the meetings of the Board of Directors and the General Assembly of the Association and Implement the decisions taken by the General Assembly and the Board of Directors of the Association. Fundraising, reporting and keeping the relation with donors.

Coordinate the Romanian research team of the *Decade of the Roma Inclusion 2005-2015* and the country report ([www.romadecade.org](http://www.romadecade.org)); represent the Romanian *DecadeWatch* team to the International Steering Committee of the Decade. Monitoring the government's public policies targeting the Roma minority.- Capacity building for the network of 16 Roma NGOs – training and consultancy.

Roma Civic Alliance of Romania, Bucharest, Romania

Non-governmental sector([www.acrr.ro](http://www.acrr.ro))

**Feb-2006 – Jan. 2008**

**Director of Programs**

Main activities and responsibilities	<p><i>Management of the Roma Political Participation Program in Romania</i> that's overall goal is to enable Roma to win elected office and to pursue their issues through political and legislative processes.</p> <p><i>Primary Responsibilities</i></p> <ul style="list-style-type: none"> <li>- Work with NDI Country Director and stakeholders in the design and implementation of the program with political parties, civic organizations, elected officials, local governments and legislatures;</li> <li>- Monitor on a daily basis the latest political developments and writing monthly political reports for the use of USAID and US embassy;</li> <li>- Organize trainings and conferences, both national and international level events;</li> <li>- Co-ordination, Design and Training Delivery on select topics (civic and voter education, electoral campaigns, negotiation and conflict resolutions skills, communication with media, public speaking etc.);</li> <li>- Draft reports, newsletter articles and other NDI program related activities;</li> <li>- Develop and maintain relationships with program participants and partners in political parties, parliament, civil society, and government.</li> </ul>
Name and address of employer	National Democratic Institute for International Affairs (NDI), Bucharest, Romania
Type of business or sector	Non-governmental sector( <a href="http://www.ndi.org">www.ndi.org</a> )
Dates	<b>Nov-2004 - Feb-2006</b>
Occupation or position held	<b>Public Service Coordinator</b>
Main activities and responsibilities	<p>Coordination of the specific activities within the <i>Public Service Department</i> of the <i>Information Center of the European Commission in Romania</i>: - Coordination of the activity of the 2 Public Information Officers and the Receptionist - Assistance for e-information orientation and Information orientation services - Answers to support requests from information points - Delivering presentation on information sources for groups, including visits at the Info Centre - Publications warehouse management - Reporting InfoCentre's activity indicators (including developing and maintaining the Data Base) - Direct mailing operations management</p> <p>* Support for the <i>Information and Documentation Department</i>: Update of the sections: "<i>EU Financing programmes</i>", "<i>Financing Opportunities</i>", "<i>EU policies</i>", and "<i>News/Press releases</i>" on the website of the Delegation of the European Commission in Romania (<a href="http://www.infoeuropa.ro">www.infoeuropa.ro</a>).</p> <p>* Support for the <i>Events and Administration Department</i>: EC Delegation's Press Conferences organization: - Support for organizing EC Delegation's information campaigns and public events on EU's enlargement, targeting youth, rural areas, the network of multipliers of European information etc.</p>
Name and address of employer	The Information Center of the European Commission in Romania (rebranded as "Infoeuropa Center") <a href="http://www.infoeuropa.ro">www.infoeuropa.ro</a> ; 88 Calea Victoriei Street, sector 1, Bucharest, Romania
Type of business or sector	European Information and Communication / Public Relations / Public Affairs
Dates	<b>Aug-2002 - Oct-2004</b>
Occupation or position held	<b>Public Information Officer</b>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>- Support for organising the European Commission Delegation's <i>public events</i>: press conferences; organising exhibitions, delivering presentations to group visitors, educational programmes; participation to the 'EU Info caravan' during the regional visits of the Head of the Delegation, etc.</li> <li>- <i>Training and networking activities</i>: delivering training sessions for the network of multipliers of European information: local and central media and local public administration representatives and preparing specific information materials for the network.</li> <li>- <i>Website update</i> and administration on a daily basis of the EC Delegation's official website – <a href="http://www.infoeuropa.ro">www.infoeuropa.ro</a> – <i>News</i>, <i>Financing Opportunities</i> and <i>Launching Fiches</i>, '<i>EU recommends</i>' section, <i>Community and Phare Programmes</i> (Environment, Energy, Transport, Competition Policy, Consumer Protection, Public Health, Civil Society, Combating Discrimination, Gender Equality, Combating Social Exclusion, Roma sectors).</li> <li>- <i>Information services to the public</i> – publications and information materials about the EU institutions, policies and financing opportunities.</li> </ul>
Name and address of employer	The Information Center of the European Commission in Romania (rebranded as "Infoeuropa Center") <a href="http://www.infoeuropa.ro">www.infoeuropa.ro</a> ; 88 Calea Victoriei Street, sector 1, Bucharest, Romania
Type of business or sector	Information and Communication / Public Relations / European Affairs
Dates	<b>Sep 2000 - May 2002</b>
Occupation or position held the	<b>Office Manager</b>
Main activities and responsibilities	<p>Responsible for the creation of and <i>responsible for an efficient administration system</i> in compliance with the <i>Practical Guide to Phare, Ispa and Sapard contract procedures/ DIS manual</i>.</p> <p>Reports preparation, preparing tender dossiers, organising and participating in tender evaluation sessions. Keeping the records of the experts' time sheets, keeping the personnel files.</p> <p><i>Coordination</i> of the daily tasks of the Administrative and PR Assistants of the programme's team</p> <p>Responsible with the implementation of the <i>programme's communication strategy</i> (production and distribution of the project's newsletter, producing of a wide range of information and specific materials for the use of the counterparts and for the project's website (<a href="http://www.roma.ro">www.roma.ro</a>)).</p> <p>Providing consultancy to the beneficiaries of grant funds and subcontractors concerning the <i>EU Visual Identity Guidelines</i> for their publications and/or press materials.</p> <p>Data processing of the information collected from the monitoring visits of the grant funded projects and</p>

Name and address of employer	financial evaluation of the interim and final reports for the grant beneficiaries (of the Partnership Fund for the Roma – a 900.000 Euro grant fund). <i>Administering the Local Area Network</i> and designing/maintaining the project's Data Base. EU Phare programme for the improvement of Roma Situation in Romania (RO9803.01) managed by MEDE European Consultancy BV (rebranded as Human European Consultancy BV) Utrecht, The Netherlands,
Type of business or sector	Consultancy on European projects
Dates	<b>Nov 1997 - Aug 2000</b>
Occupation or position held	<b>Customs Agent</b>
Main activities and responsibilities	Consultancy and formalities concerning the customs clearance for import, export and transit of goods.
Name and address of employer	Transalkim Internationale Speditions GmbH, Romanian branch Bucharest, Romania
Type of business or sector	Services
Dates	<b>Jul 1995 - Nov 1996</b>
Occupation or position held	Text processing operator
Main activities and responsibilities	Desk Top Publishing / proof reading; subscription distribution supervisor (for Romania and abroad); supervisor of the relationship between the editorial board and the publishing house
Name and address of employer	'22' weekly magazine published by the Group for Social Dialogue 120 Calea Victoriei, Sector 1, Bucharest, Romania, <a href="http://www.revista22.ro">www.revista22.ro</a>
Type of business or sector	Mass Media

## Formal education and training

Dates	January 2011 – June 2014
Title of qualification awarded	<b>PhD candidate at the Doctoral School on Romani Studies</b> The PhD research topic: <i>Barriers for Roma in accessing the Housing Rights. Intersection with the access to the Rights to Education</i>
Principal subjects	Public policies assessment/Policy analysis for Roma inclusion
Provider of education & training	National School of Political Studies and Public Administration, Faculty of Political Sciences, Bucharest
Level in international classification	Formal higher education - ISCED 6B / Field of education: Political Science 31
Dates	January 2011
Title of qualification awarded	Training the trainers program
Principal subjects	<u>European Roma Mediators Training Programme</u>
Provider of education & training	Council of Europe, <i>Special Representative of the Secretary General for Roma issues</i> , Strasbourg, France
Level in international classification	Non-formal education -ISCED 9 Personal development
Dates	10-14 December 2009
Title of qualification awarded	Training the trainers program
Principal subjects	<u>Ethnic Diversity and Conflict Management Workshop of the 5th MMCP Diversity Management Training Jamboree</u>
Provider of education & training	Local Government and Public Service Reform Initiative (LGI), Open Society Institute, Budapest
Level in international classification	Non-formal education -ISCED 9 Personal development
Dates	October – December 2008
Title of qualification awarded	Training programme
Principal subjects	<u>Policy Writing and Advocacy Skills Development for Romani NGOs (two training modules)</u>
Provider of education & training	Local Government and Public Service Reform Initiative (LGI), Open Society Institute, Budapest
Level in international classification	Non-formal education -ISCED 9 Personal development
Dates	October 2004 – June 2005
Title of qualification awarded	<b>Master degree (LL.M.) on EU Law, Mayor in European Social Law</b> Dissertation topic: <i>From Paris to Nice: the Evolving Social Policy within the European Union</i>
Principal subjects	Juridical order of the EU; Institutional reform of the EU and community policies; European social law, European administrative law; European law of fundamental rights; European monetary zone; the Community law of contracts, Community law of businesses.
Provider of education & training	Bucharest University, Faculty of Law, Bucharest, Romania
Level in international classification	Formal higher education - ISCED 6A / Field of education: 38 Law

Dates	December 2003
Title of qualification awarded	Certificate, Training program
Principal subjects	<u>Training Programme on Ethnic Diversity and Conflict Management</u>
Provider of education & training	<i>Partners Romania Foundation for Local Development, Bucharest, Romania (Sinaia, Romania)</i>
Level in international classification	Non-formal education -ISCED 9 Personal development
Dates	May 2003
Title of qualification awarded	Certificate
Principal subjects	<u>Negotiation and Communication Abilities</u>
Provider of education & training	Partners Romania Foundation for Local Development, Bucharest., Romania
Level in international classification	Non-formal education -ISCED 9 Personal development
Dates	October 2002
Title of qualification awarded	Certificate of Achievement
Principal subjects	<u>Communication and Advocacy Training Programme</u>
Provider of education & training	<i>The International Debate Education Association – IDEA (New York) (CEU - Budapest)</i>
Level in international classification	Non-formal education -ISCED 9 Personal development
Dates	April 2002 – September 2002
Title of qualification awarded	Certificate
Principal subjects	<u>Training the Trainers Programme on Organisational Management for Roma Organisations and Civil Society</u> (Strategic Planning, Organisational Management, Human Resources Management, Project Management, Fundraising, Writing financing proposals, Monitoring, Evaluation, Communication).
Provider of education & training	<i>Resource Center for Roma Communities (Cluj), in co-operation with Civil Society Development Foundation, Bucharest – under EU-Phare ACCESS 2000 Programme, Bucharest., Romania</i>
Level in international classification	Non-formal education -ISCED 9 Personal development
Dates	October 2000 - June 2001
Title of qualification awarded	<b>Diploma of Post-university Specialization Studies Project Management</b>
Principal subjects	Dissertation topic: <i>Management of Procurement – the Procurement of Services within External Aid Programmes of the European Commission</i>
Provider of education & training	Academy of Economic Studies – Faculty of Management, Bucharest, Romania
Level in international classification	Formal education - ISCED 6 / Field of education: 34 Business and administration
Dates	October 1993 - June 1997
Title of qualification awarded	<b>Licence diploma / B.Sc. / in Chemistry (in French language)</b>
Principal subjects	Organic, Inorganic and analytical chemistry, electrochemistry, colloids, macromolecular chemistry, catalysts, organic synthesis, chemical technology, French language, Mathematics, Physics, Electronics, Psychology and Pedagogy.
Provider of education & training	Bucharest University, Faculty of Chemistry, French Language Module, Mayor in <i>Organic Chemistry</i>
Level in international classification	Formal higher education - ISCED 5A / Field of education: 44 Physical sciences
Dates	October 1992 - June 1995
Title of qualification awarded	<b>Graduation Diploma / Chemical engineering, major in Technology of the Organic Compounds</b>
Principal subjects	Organic, Inorganic and Analytical Chemistry, Technology of the Organic Compounds; The Chemistry and technology of the pharmaceutical products; Chemistry and technology of repellents, Chemical engineering, Technology of colorants, Mechanics
Provider of education & training	'Politehnica' University, Faculty of Industrial Chemistry, Technical College, Bucharest, Romania
Level in international classification	Formal higher education - ISCED 5B / Field of education: 52 Engineering and engineering trades
Dates	September 1987 – May 1991
Title of qualification awarded	<b>High school graduation diploma (“Diploma de bacalaureat”)</b>
Principal subjects	Chemical technology
Provider of education & training	Industrial Chemistry No. 5 HighSchool (« Liceul de Chimie Industrială Nr. 5 ») Bucharest, Romania
Level in international classification	Formal upper secondary education - ISCED 3A / Field of education: 52 Engineering and engineering trades

## Personal skills and competences

Mother tongue(s) Romanian

Other language(s)

Self-assessment

European level (\*)

English

French

Romani

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C1	Proficient user	C2	Proficient user	C2	Proficient user	C1	Proficient user	C1	Proficient user
B2	Independent User	C1	Proficient user	B2	Independent User	B2	Independent User	B2	Independent User
A1	Basic user	A1	Basic user	A1	Basic user	A1	Basic user	A1	Basic user

(\*) Common European Framework of Reference (CEF) level

### Membership of professional bodies / community work:

- Board member of *"Impreuna" Agency for Community Development*, a Romanian Roma NGO dealing with community development of Roma minority in Romania (2008-to present)
- Board member of *ACCEPT Association* - the first Romanian NGO defending and promoting the LGBT community's rights at the national level (2005-2006).
- Founding member of *'Concordia Giurgiuveană Association'*: a NGO of the local public authorities in partnership with Roma community from Giurgiu Municipality, dealing with community development (1999).
- Registered as an *individual expert* for technical assistance to third countries in the context of the European Community's external cooperation in the area of professional activity Procurement, Grants, Contracts' (project/programme cycle management: programming, identification, appraisal, implementation, monitoring, audit and evaluation) – since 2003. (See the List of the experts registered in the European Commission's roster of individual experts set up following the call for applications published on OJEC n° C 274 dated 26th September 2000)

### Social skills and competences

- Good knowledge of EU affairs: policies and programmes in the field of social inclusion, fundamental rights; EU law
- Good communication skills
- Capacity to communicate clearly and diplomatically in both writing and orally
- Ability to work in a team as well as in a multicultural environment
- Experience in project management, PCM/European Commission's procedures
- Experience in project evaluation under EU-grants funds.
- Experience with evaluation of tenders ruled by EU's tendering procedures.
- Experience in drafting reports.
- Experience in logistics, personnel administration and recruitment, staffing, managing volunteers.
- Experience with the written media: press releases, news, newsletters, brochures etc.
- Experience with both local/central governments and NGOs.
- Experience in training coordination, design and delivery.

### Organisational skills and competences

### Computer skills and competences

Computer literate (Windows 9x, NT4.0, 2000, XP and Macintosh Operating Systems, MS Office Package (Word, Excel, Power Point, Access, Publisher etc), MS Project, DeskTop Publishing: QuarkXPress, Corel Draw, Adobe Photoshop, Adobe Acrobat

### Other professional experience:

- Assessor for the Emergency Fund of the Soros Romania Foundation - call for projects 2011. The "Emergency Fund" is an international programme created by George Soros, to diminish the negative effects of the global financial crisis in Central Europe, Eastern and South-Eastern Europe and Central Asia. June 2010
- Assessor for the EU Phare Programme "Accelerating the Implementation of the National Strategy for the Improvement of the Roma Condition - EuropeAid /123373/D/SER/RO" - 2007.
- Assessor for the Europa Fund Programme – managed by the Delegation of the European Commission in Romania – 2004-2005.
- Assessor for the EU-Phare Programme for the Development of Civil Society 2000 (RO 0004.02.02) – Improvement of Roma Situation – implemented by the Foundation Resource Center for Roma Community (organisation member SON), Cluj Napoca, 2001.

### Other skills and competences

### Experience in co-ordinating, design and delivery of Training Programmes with several NGOs:

- *Trainer* for the Youth programme *"Roma Youth – European Citizens"*, financed by EACEA and the Community Programme *Youth in Action* and implemented by Community Development Agency "Impreuna", in partnership with Foundation Secretariado Gitano, Romani Baht Foundation and Open Society Foundation, Slovakia, Atinganoi – Czech Rep. (topics: *EU Values, the EU Architecture/Institutional framework of the EU; European citizenship, EU Anti-Discrimination laws and institutions*) - July-November 2007
- *Senior Expert (Trainer/Facilitator/Monitor)* within the EU Phare Programme *Strengthening Capacity and Partnership Building to Improve Roma Condition and Perception* (PHARE RO 2004/016-772.01.01.01), on topics: elaboration of inclusive local strategies, local strategies for development of the Roma communities for 120 participants, representatives

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of local public administration, NGOs and community leaders (post-training consultancy included). Programme implemented by the consortium Hulla & Co. Human Dynamics in partnership with "Impreuna" Community Development Agency. October 2006-March 2008

- *Trainer* within the EU-Phare Programme 'ACCESS 2000' – delivery training sessions to Roma NGOs in the Southern region of Romania (*organisational management, project management, writing financing proposals, fundraising, management of volunteers, communication, team building*) – 2002- 2004.

- *Facilitator* within the Training Programme: "*The Reform of Local Public Administration – Local Democracy*", organized by *Partners Romania Foundation for Local Development*, in association with ProDemocratia Association, Alexandria, Romania, (May-July 1999, target group local councilors).

- *Facilitator* within the Roma Community - Mediation Programme, organised by Partners Romania Foundation for Local Development in Giurgiu Municipality (local public debates, communication, action plan elaboration, project elaboration, conflict mediation), July 1999-2000.

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**Driving  
licence(s)**

Driving license - Category B - since 1992

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**Additional  
information**

*List of Publications/Articles:*

- Author, [\*Liberte, Egalite, Fraternite, sauf pour les Roms...\*](#) (FR, article for *Le SNESUP – Mensuel d'Information du Syndicat National de l'Enseignement Superieur - N° 591 Janvier 2011*)
  - Author, [\*Bringing Roma Children into the Educational Fold\*](#), (RO/EN, article for UNICEF Romania's newsletter no.8, October 2010 - [www.unicef.ro](http://www.unicef.ro))
  - Co-author, Co-ordinator, *Decade Watch Romania 2010 Report – Mid –Term Evaluation of the Decade of Roma Inclusion 2005-2015 in Romania*. (RO/EN, February 2010, see [www.acrr.ro](http://www.acrr.ro))
  - Co-author, [\*Assessment of Barriers to Roma Political Participation in Romania\*](#), Bilingual report (EN/RO) on the challenges the Roma ethnics are facing while trying to benefit from the active citizenship and participation to the public life. (October 2009, see [www.ndi.org](http://www.ndi.org))
  - Author, *Roma Integration – an Endless Story* – article published within the [\*Internationale Roma-Konferenz\*](#) organised by Sudosteuropa – Gesellschaft in Berlin (December 2008, see [www.suedosteuropa-gesellschaft.com/pdf\\_2008/roma/stoian\\_julian.pdf](http://www.suedosteuropa-gesellschaft.com/pdf_2008/roma/stoian_julian.pdf))
  - Co-author, [\*Security a la Italiana. Fingerprinting, Extreme Violence and Harassment of Roma in Italy\*](#), Trilingual report (EN/IT/RO) on the implications of Romani migration within the EU – the Italy's case of violation of the rights of Roma living in Italy (July 2008) (see [www.soros.org](http://www.soros.org))
  - Co-author, [\*Decade Watch Report – 2007 Update. Roma Activists Assess the Progress of the Decade of Roma Inclusion\*](#) (June 2008, see [www.romadecade.org](http://www.romadecade.org)).
  - Co-author – bilingual publication (EN/RO) *Improving the Roma Situation – successful projects from Romania... and lessons learned* published within the EU-Phare Programme RO9803.01 *Improvement of the Roma Situation in Romania*, April 2002 (see [www.infoeuropa.ro](http://www.infoeuropa.ro)).
  - *Human Resources Management – a resourceful handbook for the use of Roma NGOs* – unpublished (August 2002).
  - A number of articles (related to the EU institutions and policies) published in the *Newsletter of EU-PHARE Project RO9803.01 for the Improvement of Roma Situation in Romania* (see [www.rroma.ro](http://www.rroma.ro) and [www.infoeuropa.ro](http://www.infoeuropa.ro)) (Bucharest, 2000-2002).
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**Annexes**

Diplomas available upon request

**List of referees:**